

Wispeco (Pty) Ltd

Reg. No. 1947/027773/07

GautengPotgieter Street, Alrode, Alberton, South Africa
PO Box 124167, Alrode, 1451, South Africa**Tel:** +27 (0)11 389 0000**Fax Sales:** +27 (0)11 908 5026**Accounts:** +27 (0)11 389 0301**Website:** www.wispeco.co.za

23 October 2017

To: The Aluminium Fenestration Industry**Attention:** Fabricators and Manufacturers of aluminium fenestration products

Aluminium profile Stockists and Merchants

Architects and Design Professionals

Quantity Surveyors & Cost Engineers

Developers & Property Managers

Building Contractors

Building Councils and Municipalities

Aluminium & Glass and Building Industry Associations

Home and Property Owners

Crealco: Products Differentiated

Over many years, **Wispeco**[®] developed a reputation for its trusted range of high quality architectural aluminium products (systems) under the **Crealco**[®] brand. The Crealco basket of systems allows the manufacturing of superior quality, legally compliant and affordable windows and doors for every possible application. Wispeco's *Agrément* certified **Starfront**[®] and **U-Solve**[®] design software, widely used throughout the aluminium industry, ensures compliant window and door design using the structural and insulation properties of genuine Crealco extrusion profiles.

Compliance to the National Building Regulations is achieved if genuine Crealco profiles are used to manufacture aluminium windows and doors according to Starfront and U-Solve design. Compliance to the National Building Regulations is not guaranteed when using imitations. Should you wish to build windows from weaker profiles or from profiles not supported on Starfront, please make sure you obtain certified inertia values (*I_x* and *I_y*) for use in your structural calculations and ask for the applicable AAAMSA test certificate from your supplier.

In order to reduce cost, various aluminium suppliers have copied the Crealco profiles and are offering imitations or so-called replicas of lesser strength, under the impression that they are Crealco profiles or equivalents. Most often care is not taken to ensure sufficient structural integrity, instead the aim is plainly to cut the profiles lighter resulting in them being cheaper but unfortunately also weaker. For this reason, Wispeco decided to rename its systems so that its genuine Crealco products can be differentiated from imitations. Wispeco's popular casement window systems will from now on be known as **SWIFT**[™].

Crealco **SWIFT**[™] 28
Crealco **SWIFT**[™] 36Crealco **SWIFT**[™] 30.5
Crealco **SWIFT**[™] 38Crealco **SWIFT**[™] 34

Members of: AAAMSA – AFSA – ASFA

Directors: RF Röhrs (Chairman), H Rolfes (Managing Director), PN Pettit, JB Schoonraad, CH vd Westhuizen, J vd Westhuyzen, EW v Ryneveld, AM Visser,
Company Secretary: PN Pettit

For the same reason and to differentiate Wispeco's popular straight cut residential patio door system (currently named as the 700 Series) from the imitations in the market, this Crealco product will now be known as **ICON™**.

Crealco **ICON™**

The above new trade names are proprietary to Wispeco and are linked exclusively to the Crealco brand. If quality is what you are after, ask for Crealco **SWIFT™** and Crealco **ICON™** and ensure that you get what you asked for.

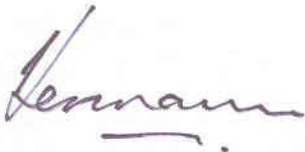
Do not fall for claims by suppliers that "replicas" are equivalent. Always demand certified inertias for your design calculations as well as AAAMSA test certificates for the relevant window system. AAAMSA certificates are uniquely numbered and specifically list the profiles intended for use.

At the lower end of the market, the demand has grown for lighter and cheaper solutions commonly sold as "Casement". Lighter profiles may be used to design and build smaller windows but are inadequate for the larger and stronger windows that can be made using Crealco profiles. Proper design calculations, using structural properties of the intended-for-use profiles, are essential when using any profiles not specifically supported on Starfront.

We trust that the above changes will enable you to differentiate the trusted quality product from a multitude of imitations and so-called replicas on offer.

Kind regards

WISPECO Aluminium



HERMANN ROLFES
Managing Director